## Hand Composite Employee Benefit Trust Clear Sailing Investment Group Funds

Independent Auditor's Report and Financial Statements

December 31, 2015



December 31, 2015

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### **Supplemental Information**



### **Independent Auditor's Report**

Board of Directors Hand Composite Employee Benefit Trust Houston, Texas

We have audited the accompanying financial statements of selected funds (Clear Sailing Investment Group Conservative Fund, Clear Sailing Investment Group Balanced Fund and Clear Sailing Investment Group Growth Fund) [three funds], included in the Hand Composite Employee Benefit Trust ("Trust" or "Funds"), which statements comprise the statements of assets and liabilities, including the schedules of investments, as of December 31, 2015, and the related statements of operations and changes in net assets for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



Board of Directors Hand Composite Employee Benefit Trust Page 2

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of these selected funds included in the Hand Composite Employee Benefit Trust as of December 31, 2015, and the results of their operations and the changes in their net assets for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of investment purchases and sales listed in the table of contents are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

BKD,LIP

Houston, Texas June 7, 2016

### Statements of Assets and Liabilities – Selected Funds December 31, 2015

	In	Clear Sailing Investment Group Conservative Fund			Clear Sailing Investment Group Growth Fund	
Assets						
Investments, at cost	\$	8,067,786	\$	14,780,826	\$	5,145,239
Investments, at fair value Receivable for:	\$	7,848,302	\$	13,611,531	\$	4,723,347
Investment advisor		292		460		61
Investment securities sold		-		225,000		-
Capital shares sold		7,245		14,199		17,868
Dividends and interest		-		354		176
Total assets	\$	7,855,839	\$	13,851,544	\$	4,741,452
Liabilities						
Payable for:						
Investment securities purchased	\$	7,244	\$	60,059	\$	17,868
Capital shares purchased		-		179,134		-
Accounts payable and accrued liabilities		4,206		9,321		5,399
Total liabilities	\$	11,450	\$	248,514	\$	23,267
Net assets held for participants:						
Class R1	\$	7,844,378	\$	13,603,018	\$	4,718,172
Class R2		11		12		13
Total net assets held for participants	\$	7,844,389	\$	13,603,030	\$	4,718,185
Units outstanding:						
Class R1		694,128		1,139,752		376,477
Class R2		1		1		1
Total units outstanding		694,129		1,139,753		376,478
Net asset value per unit:						
Class R1	\$	11.30	\$	11.94	\$	12.53

### **Schedules of Investments**

**Clear Sailing Investment Group Conservative Fund** 

### December 31, 2015

nares			Cost	Fair Value
	<u>Mutual Funds</u>			
	Fixed Income			
,	Doubleline Total Return Bond Fund N	\$	1,574,075	\$ 1,548,07
134,532	John Hancock II Strategic Inc Opportunities R2		1,446,376	1,395,0
	Natixis Loomis Sayles Strategic Income Fund Y		166,247	150,4
4,827	Oppenheimer Sr Float Rate-I		37,910	36,5
132,182	Pimco Income Fund Adm		1,612,798	1,550,4
	Total Fixed Income	59.64%	4,837,406	4,680,6
	Equity			
21,120	American Fds Growth-R6		315,995	307,2
3,975	Oppenheimer Steelpath MLP Select 40 A		39,561	35,8
56,010	Pimco Stocksplus Intl (US Hedged) A-LW		379,823	381,4
2,055	Vanguard Mid Cap Index-Adm		309,536	305,6
	Total Equity	13.13%	1,044,915	1,030,1
	Other			
12,442	American Funds Balanced Fund R4		311,254	296,1
18,767	Janus Balanced Fnd-I		562,360	543,6
24,327	T Rowe Price Retirement 2035 Fund Adv		396,237	382,6
337	Vanguard Wellesley Inc-Adm		20,659	20,0
	Total Other	15.83%	1,290,510	1,242,5
	Total Mutual Funds	88.60%	7,172,831	6,953,3
	Common Trust Fund			
	Fixed Income			
894.954	HB&T Short Term Income Fund		894,955	894,9
	Total Fixed Income	11.40%	894,955	894,9
	Total Common Trust Fund	11.40%	894,955	894,9
	Total Investments	100.00% \$	8,067,786	\$ 7,848,3

### Schedules of Investments (Continued) Clear Sailing Investment Group Balanced Fund December 31, 2015

Number of Shares			Cost	Fair Value
	<u>Mutual Funds</u>			
	Fixed Income			
144,367	John Hancock II Strategic Inc Opportunities R2	\$	1,572,571	\$ 1,497,090
7,326	Natixis Loomis Sayles Strategic Income Fund Y		110,529	99,999
	Oppenheimer Sr Float Rate-I		49,691	46,756
	Pimco Income Fund Adm		2,094,028	1,971,059
	Total Fixed Income	26.56%	3,826,819	3,614,904
	Equity			
102.070	American Ele Counter DC		1.055.126	1 702 456
,	American Fds Growth-R6		1,955,136	1,793,456
	Invesco European Small Company Fund Y		502,763	455,621
,	Janus Global Life Sciences-I		1,080,869	874,711
,	Janus Research Fund I John Hangock III Disciplined Value Mid Con Fund		277,059 709,123	249,906 681,094
	John Hancock III Disciplined Value Mid Cap Fund		,	
	Lord Abbett Developing Growth Fund I Oppenheimer Steelpath MLP Select 40 A		759,465 389,051	592,853 290,203
			37,537	37,325
	Pimco Stocksplus Intl (US Hedged) A-LW T Rowe Price Global Technology Fund		855,018	943,874
	Thornburg Investment Income Builder R5		591,611	
	Vanguard Mid Cap Index-Adm		1,201,943	509,371
	Vanguard Sml Cap Indx-Adm		570,655	1,121,589 522,473
9,049	Total Equity	59.31%	8,930,230	8,072,475
	Total Equity	59.5170	0,750,250	0,072,470
	Other			
4,147	American Funds Balanced Fund R4		103,751	98,709
55,077	Janus Balanced Fnd-I		1,671,695	1,595,594
9,924	T Rowe Price Retirement 2045 Fund Adv		167,502	149,647
337	Vanguard Wellesley Inc-Adm		20,659	20,031
	Total Other	13.69%	1,963,607	1,863,981
	Total Mutual Funds	99.56%	14,720,656	13,551,361
	<u>Common Trust Fund</u>			
	Fixed Income			
60 170	HB&T Short Term Income Fund		60 170	60 170
00,170	Total Fixed Income	0.44%	<u>60,170</u> 60,170	60,170
	Total Fixed hicome	0.44%	00,170	00,170
	Total Common Trust Fund	0.44%	60,170	60,170
	Total Investments	100.00% \$	14,780,826	\$ 13,611,531

### Schedules of Investments (Continued) Clear Sailing Investment Group Growth Fund December 31, 2015

hares			Cost	Fa	ir Value
	<u>Mutual Funds</u>				
	Fixed Income				
	Natixis Loomis Sayles Strategic Income Fund Y	\$	63,305	\$	57,27
16,374	Pimco Income Fund Adm		204,039		192,06
	Total Fixed Income	5.28%	267,344		249,33
	Equity				
40,079	American Fds Growth-R6		620,572		583,15
13,981	Invesco European Small Company Fund Y		180,260		176,16
	Janus Global Life Sciences-I		645,965		528,64
3,559	Janus Research Fund I		162,074		148,00
18,773	John Hancock III Disciplined Value Mid Cap Fund		370,709		359,50
	Lord Abbett Developing Growth Fund I		385,872		305,71
	Oppenheimer Steelpath MLP Select 40 A		119,195		92,74
	Pimco Stocksplus Intl (US Hedged) A-LW		95,392		94,59
	T Rowe Price Global Technology Fund		270,858		299,00
	Thornburg Investment Income Builder R5		294,311		253,54
	Vanguard Mid Cap Index-Adm		467,414		436,20
	Vanguard Sml Cap Indx-Adm		388,188		355,41
	Total Equity	76.91%	4,000,810		3,632,68
	Other				
4,147	American Funds Balanced Fund R4		103,751		98,70
,	Janus Balanced Fnd-I		529,082		504,92
,	T Rowe Price Retirement 2045 Fund Adv		61,532		54,97
-,	Total Other	13.94%	694,365		658,60
	Total Mutual Funds	96.13%	4,962,519		4,540,62
	Common Trust Fund				
	Fixed Income				
182 720	HB&T Short Term Income Fund		182,720		182,72
102,720	Total Fixed Income	3.87%	182,720		182,72
					100.70
	Total Common Trust Fund	3.87%	182,720		182,72

### Statements of Operations – Selected Funds Year Ended December 31, 2015

	Clear Sailing Investment Group Conservative Fund	Clear Sailing Investment Group Balanced Fund	Clear Sailing Investment Group Growth Fund
Income			
Interest	\$ -	\$ 3	\$ 1
Dividends	152,039	388,705	109,775
Total income	152,039	388,708	109,776
Expenses			
Investment management and administrative	6,855	35,424	11,883
Audit	1,100	3,500	3,500
Class R1 expenses	10,785	43,268	14,453
Total expenses	18,740	82,192	29,836
Expense reimbursement	(7,394)	(16,380)	(3,019)
Net expenses	11,346	65,812	26,817
Net Investment Income	140,693	322,896	82,959
Net Realized and Unrealized Gains (Losses) on Investments			
Net realized gains on investments	146,694	351,393	130,454
Net change in unrealized appreciation/			
depreciation on investments	(294,565)	(1,180,902)	(456,340)
Net realized and unrealized losses	(147,871)	(829,509)	(325,886)
Net Decrease in Net Assets Resulting			
From Operations	\$ (7,178)	\$ (506,613)	\$ (242,927)

### Statements of Changes in Net Assets – Selected Funds Year Ended December 31, 2015

	Clear Sailing Investment Group Conservative Fund		Clear Sailing Investment Group Balanced Fund		nent Investment I p Group ative Balanced		estment Investment Investm Group Group Grou servative Balanced Grow		ear Sailing vestment Group Growth Fund
Operations									
Net investment income	\$	140,693	\$	322,896	\$	82,959			
Net realized gains		146,694		351,393		130,454			
Change in unrealized appreciation/depreciation		(294,565)		(1,180,902)		(456,340)			
Net decrease in net assets from operations		(7,178)		(506,613)		(242,927)			
Net Increase (Decrease) in Net Assets From Participant Transactions		5,393,077		(8,541,580)		(3,682,920)			
Increase (Decrease) in Net Assets		5,385,899		(9,048,193)		(3,925,847)			
Net Assets									
Beginning of year		2,458,491		22,651,223		8,644,032			
End of year	\$	7,844,390	\$	13,603,030	\$	4,718,185			

## Hand Composite Employee Benefit Trust Notes to Financial Statements December 31, 2015

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies

#### Nature of Operations

Hand Composite Employee Benefit Trust ("HB&T" or "the Trust") was created in order to provide broad and uniform diversification programs for pension and profit sharing plans which, having complied with the requirements of the Internal Revenue Code (the IRC), are exempt from taxation under the provisions of the IRC. The Trust is comprised of 94 portfolios (the Funds); the financial statements of three of those funds are included in this report.

For those funds with more than one class of units, each class has equal rights as to earnings and assets except that each class bears different distribution, shareholder servicing and transfer agent expenses. Income, expenses (other than expenses attributable to a specific class), and realized and unrealized gains or losses on investments are allocated to each class of units based on its relative net assets.

The Clear Sailing Investment Group Conservative Balanced Fund was closed during 2015.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of investment income and expenses during the reporting period. Actual results could differ from those estimates.

#### Investment Valuation

All investments in securities are recorded at their estimated fair value. Transfers in and out of Level 1 (quoted market prices), Level 2 (significant other observable inputs) and Level 3 (significant unobservable inputs) are recognized on the period ending date.

#### Investment Transactions

Investment transactions are accounted for on trade date. Realized gains and losses from investment transactions and unrealized appreciation or depreciation on investments are reported on the identified cost basis.

#### Investment Income and Distribution of Income

Dividend income less foreign taxes withheld, if any, is recorded on the ex-dividend date, and interest income is recorded on the accrual basis. Investment income is allocated ratably on the valuation dates among all participants. No distributions are made to participants in the Funds until

### Hand Composite Employee Benefit Trust Notes to Financial Statements December 31, 2015

units owned are redeemed, at which time the market value of redeemed units is distributed. Investment income and realized gains, if any, earned by the Funds are reinvested, thereby increasing the respective unit values.

#### Valuation of Participants' Interest

Units of participation may be purchased or redeemed on the valuation dates at the fair value per unit on such valuation dates. All Funds are valued daily.

#### Federal Income Taxes

The Funds comply with the requirements under Section 501(a) of the IRC and apportion all of their taxable income to their participants. Therefore, no federal income tax provision is required.

#### Subsequent Events

Subsequent events have been evaluated through the date of the Independent Auditor's Report, which is the date the financial statements were available to be issued.

#### Investment Management Advisors

The investment management advisors for each Fund are as follows:

	Investment
Fund	Management Advisor
Clear Sailing Investment Group Conservative Fund	Investors Capital Advisory Services
Clear Sailing Investment Group Balanced Fund	Investors Capital Advisory Services
Clear Sailing Investment Group Growth Fund	Investors Capital Advisory Services

#### Note 2: Investment Advisory Fees and Other Transactions With Affiliates

The Funds are charged an administrative fee by HB&T for trustee/administrative services (fund accounting services, transfer agency services, trustee services, etc.). The Funds have also entered into investment advisory and service agreements with various third-party advisors. These fees compensate the advisors for the services they provide and for expenses borne by the advisors under the various agreements.

During the year ended December 31, 2015, the investment advisor voluntarily reimbursed the Funds for a portion of their 12b-1 Plan fees.

The following table indicates the fees charged each of the Funds and the various classes of units within the Funds (as a percentage of net assets). These charges are calculated using each Fund's average daily net assets.

### Notes to Financial Statements

December 31, 2015

Investment									
Administrative	Advisor	Service	Other	Total					
Fees	Fees	Fees	Fees	Fees					
0.15%	0.00%	0.32%	0.04%	0.51%					
0.15%	0.25%	0.30%	0.04%	0.74%					
0.15%	0.00%	0.32%	0.04%	0.51%					
0.15%	0.25%	0.30%	0.04%	0.74%					
0.15%	0.00%	0.32%	0.04%	0.51%					
0.15%	0.25%	0.30%	0.04%	0.74%					
	Fees   0.15%   0.15%   0.15%   0.15%   0.15%	Administrative Fees Advisor Fees   0.15% 0.00%   0.15% 0.25%   0.15% 0.00%   0.15% 0.25%	Administrative Fees Advisor Fees Service Fees   0.15% 0.00% 0.32%   0.15% 0.25% 0.30%   0.15% 0.00% 0.32%   0.15% 0.00% 0.32%   0.15% 0.00% 0.32%   0.15% 0.00% 0.32%   0.15% 0.00% 0.32%   0.15% 0.00% 0.32%	Administrative Fees Advisor Fees Service Fees Other Fees   0.15% 0.00% 0.32% 0.04%   0.15% 0.25% 0.30% 0.04%   0.15% 0.00% 0.32% 0.04%   0.15% 0.00% 0.32% 0.04%   0.15% 0.00% 0.32% 0.04%   0.15% 0.00% 0.32% 0.04%   0.15% 0.00% 0.32% 0.04%					

### Note 3: Financial Highlights

	Class R1							
	Clea Inve Cons I	Invo G Ba	r Sailing estment Group lanced Fund	Inve G	r Sailing estment Group rowth Fund			
Net asset value, beginning of year	\$	11.43	\$	11.65	\$	12.96		
Net investment income		0.36		0.21		0.17		
Net realized and unrealized gains (losses)		(0.49)		0.08		(0.60)		
Net increase (decrease) from investment operations		(0.13)		0.29		(0.43)		
Net asset value, end of year	\$	11.30	\$	11.94	\$	12.53		
Total return		(1.14)%		2.49%		(3.32)%		
Ratio to average net assets:								
Net investment income		3.12%		1.71%		1.32%		
Expenses without reimbursements		0.42%		0.43%		0.48%		
Expenses with reimbursements		0.25%		0.35%		0.43%		

### Notes to Financial Statements

December 31, 2015

	Class R2						
	Clea Inve Con:	Inve G Bal	Sailing stment roup anced und	Inve G G	r Sailing estment croup rowth Fund		
Net asset value, beginning of year	\$	11.47	\$	12.24	\$	13.00	
Net investment income		0.22		0.32		0.26	
Net realized and unrealized losses		(0.34)		(0.57)		(0.67)	
Net decrease from investment operations		(0.12)		(0.25)		(0.41)	
Net asset value, end of year	\$	11.35	\$	11.99	\$	12.59	
Total return		(1.05)%		(2.04)%		(3.15)%	
Ratio to average net assets:							
Net investment income		1.89%		2.62%		2.00%	
Expenses without reimbursements		0.10%		0.28%		0.32%	
Expenses with reimbursements		0.01%		0.16%		0.25%	

#### Note 4: Participant Unit Transactions

	Clear Sailing Investment Group Conservative Fund		Clear Sailing Investment Group Balanced Fund			Clear Sailing Investment Group Growth Fund			
	Units		Dollars	Units		Dollars	Units		Dollars
Class R1:									
Proceeds from sales of units	798,983	\$	9,030,904	172,762	\$	2,116,692	50,603	\$	656,518
Cost of units redeemed	(319,852)		(3,637,827)	(888,882)		(10,658,272)	(340,944)		(4,339,438)
Net increase (decrease) from participant transactions	479,131	\$	5,393,077	(716,120)	\$	(8,541,580)	(290,341)	\$	(3,682,920)

#### Note 5: Disclosures About Fair Value of Financial Instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

### Hand Composite Employee Benefit Trust Notes to Financial Statements December 31, 2015

**Level 3:** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying statements of assets and liabilities, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the period ended December 31, 2015.

**Short Term Investments.** Short term investments, including money market funds, for which market quotations are readily available, are valued at the last reported sales price or official closing price as reported by an independent pricing service on the primary market or exchange on which they are traded and are categorized as Level 1 in the hierarchy.

**Mutual Funds and Exchange-traded Funds.** Funds traded on a national securities exchange (or reported on the NASDAQ national market) are valued at the last reported sales price or official closing price as reported by an independent pricing service on the primary market or exchange on which they are traded and are categorized as Level 1 in the hierarchy.

The following tables present the fair value measurements of assets recognized in the accompanying statements of assets and liabilities measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2015.

				Fair Val	ue Me	asurement	s Using	sing		
	F	air Value	N	Quoted Prices in Active larkets for Identical Assets (Level 1)	Ob	gnificant Other servable Inputs .evel 2)	Unob Ir	nificant servable nputs evel 3)		
Clear Sailing Investment Group Conservative Fund										
Mutual Funds - Fixed Income	\$	4,680,658	\$	4,680,658	\$	-	\$	-		
Mutual Funds - Equity		1,030,176		1,030,176		-		-		
Mutual Funds - Other		1,242,514		1,242,514		-		-		
Common Trust Fund - Fixed Income (A)		894,954		-		-		-		
Total	\$	7,848,302	1							

(A) Certain investments that are measured at fair value using net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts included above are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statements of assets and liabilities.

### Notes to Financial Statements

December 31, 2015

			Fair Va	lue I	Measurement	ts Usi	ing
	Fair Value	N	Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Dbservable Inputs (Level 2)	Un	ignificant observable Inputs (Level 3)
Clear Sailing Investment Group Balanced Fund							
Mutual Funds - Fixed Income	\$ 3,614,904	\$	3,614,904	\$	-	\$	-
Mutual Funds - Equity	8,072,476		8,072,476		-		-
Mutual Funds - Other	1,863,981		1,863,981		-		-
Common Trust Fund - Fixed Income (A)	 60,170		-		-		-
Total	\$ 13,611,531	1					
Clear Sailing Investment Group Growth Fund							
Mutual Funds - Fixed Income	\$ 249,339	\$	249,339	\$	-	\$	-
Mutual Funds - Equity	3,632,686		3,632,686		-		-
Mutual Funds - Other	658,602		658,602		-		-
Common Trust Fund - Fixed Income (A)	 182,720		-		-		-
Total	\$ 4,723,347	1					

(A) Certain investments that are measured at fair value using net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts included above are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statements of assets and liabilities.

#### Note 6: Risk Factors

The Funds invest in various investment securities. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term, and that such change could materially affect the amounts reported in the accompanying statements of assets and liabilities.

**Supplemental Information** 

### Hand Composite Employee Benefit Trust Schedules of Investment Purchases and Sales – Selected Funds Clear Sailing Investment Group Conservative Fund Year Ended December 31, 2015

Purchases					
Investment Class	Cost				
Mutual Funds - Other	\$ 1,780,414				
Mutual Funds - Fixed Income	5,297,145				
Mutual Funds - Equity	1,981,897				
Common Trust Funds - Fixed Income	10,324,115				
Total Investments Purchased	\$ 19,383,571				

Sales								
Investment Class	Proceeds	Cost	Gain (Loss)					
Mutual Funds - Other	\$ 534,332	\$ 537,012	\$ (2,680)					
Mutual Funds - Fixed Income	1,024,301	1,046,776	(22,475)					
Mutual Funds - Equity	1,323,432	1,231,847	91,585					
Common Trust Funds - Fixed Income	10,778,731	10,698,467	80,264					
Total Investments Sold	\$ 13,660,796	\$ 13,514,102	\$ 146,694					

### Schedules of Investment Purchases and Sales – Selected Funds (Continued) Clear Sailing Investment Group Balanced Fund Year Ended December 31, 2015

Purchases		
Investment Class	Cost	
Mutual Funds - Other	\$ 8,088,244	
Mutual Funds - Fixed Income	4,284,642	
Mutual Funds - Equity	13,536,371	
Common Trust Funds - Fixed Income	11,685,591	
Total Investments Purchased	\$ 37,594,848	

Sales							
Investment Class	Proceeds	Cost	Gain (Loss)				
Mutual Funds - Other	\$ 7,951,839	\$ 8,106,322	\$ (154,483)				
Mutual Funds - Fixed Income	1,044,991	1,066,143	(21,152)				
Mutual Funds - Equity	15,079,109	14,899,257	179,852				
Common Trust Funds - Fixed Income	17,423,460	17,076,284	347,176				
Total Investments Sold	\$ 41,499,399	\$ 41,148,006	\$ 351,393				

### Schedules of Investment Purchases and Sales – Selected Funds (Continued) Clear Sailing Investment Group Growth Fund Year Ended December 31, 2015

Purchases		
Investment Class	Cost	
Mutual Funds - Other	\$ 4,124,148	
Mutual Funds - Fixed Income	329,824	
Mutual Funds - Equity	6,134,380	
Common Trust Funds - Fixed Income	5,937,711	
Total Investments Purchased	\$ 16,526,063	

Sales							
Investment Class	Proceeds	Cost	Gain (Loss)				
Mutual Funds - Other	\$ 4,048,543	\$ 4,094,868	\$	(46,325)			
Mutual Funds - Fixed Income	60,550	62,480		(1,930)			
Mutual Funds - Equity	6,688,886	6,642,307		46,579			
Common Trust Funds - Fixed Income	7,452,625	7,320,495		132,130			
Total Investments Sold	\$ 18,250,604	\$ 18,120,150	\$	130,454			